# **SCHAEFFLER**



## **Schaeffler Group Industrial Aftermarket**

Schaeffler and its approx. 79 000 employees at 170 locations worldwide generates group sales of approximately € 11,2 billion (FY 2013) and ranks amongst the leading rolling and plain bearing manufacturers and suppliers to the automotive industry worldwide.

The Schaeffler Industrial Aftermarket is responsible for the replacement parts and service business with end customers and distributors in all major industrial sectors. Our top priority is to reliably supply our customers with our high-quality products, application solutions and services.

Schaeffler's high level of expertise in development and as an original equipment manufacturer, our international sales and service organization as well as our global production and logistics network ensure our success.

#### Our brands and products

Our strong brands INA and FAG stand for premium quality, for our technological leadership and for our high-performance Industrial Aftermarket product and service portfolio that includes more than 40 000 catalog products and enables us to cover solutions for approximately 60 industrial sectors and is unique in its range. Our comprehensive rolling and plain bearing range is rounded out by special designs matched to specific applications and complementary products. System solutions, e.g. for condition monitoring, numerous maintenance tools, mounting services and reconditioning of rolling bearings complete our range.

### **Our customers**

We are an expert partner for our customers from all industrial sectors with our acknowledged product, application and process know-how and due to the rapid availability of our high-quality products as well as our global presence. Our innovative solutions make a valuable contribution towards maintaining and increasing the competitiveness of our customers.

We reduce the maintenance and operating costs of our customers by consistently considering Total Cost of Ownership (TCO).

#### Our employees

The employees of Industrial Aftermarket are part of Schaeffler's global network of experts and regard themselves as service providers and are reliable partners for our customers. Our customers have allocated contacts and benefit from the broad spectrum of knowledge of a global company.

Our employees are constantly attending selected qualification and advance training programs in order to continuously increase the quality of our network of experts.

